

Segmentation and Customers Overview (Detailed Scale: Segments A - G) - Scale: Data Production: Segments: Definitions: 2023-2024																															
	Facets	Grid	Prod.	Prod. Grid	Identif.	Customer Name	Challenges	Data Metrics	Prod. Metrics	Prod. Strategy	Prod. Prod.	Prod. Act.	Prod. Serv.	Prod. Trn.	Prod. Act.	Prod. Totals	Revenue	Profit	Spent	% Eng.	Gap	Active Inv.	Active Trn.	Revenue Inv. Items	CM2	Strategic Capabilities (Initiatives, Services)	Market Position	Market Share	Market Value	Market Value	Prod. Cost
1	ABC	DEF	GHI	JKL	MNO	PQRS	TUVW	XYZ	12345	67890	0	10	20	30	40	50	60	70	80	90	100	110	120	130	140	150	160	170	180	190	200
2	ABC	DEF	GHI	JKL	MNO	PQRS	TUVW	XYZ	12345	67890	0	10	20	30	40	50	60	70	80	90	100	110	120	130	140	150	160	170	180	190	200
3	ABC	DEF	GHI	JKL	MNO	PQRS	TUVW	XYZ	12345	67890	0	10	20	30	40	50	60	70	80	90	100	110	120	130	140	150	160	170	180	190	200